



WESTMONT HIGH SCHOOL ATHLETIC BOOSTER CLUB

MEETING MINUTES

WEDNESDAY, NOVEMBER 6, 2019

7:00 PM

1. Called to order at 7:00 p.m.
 - Attendance: Tenaya Adams, Dawn Hogh, Mike Scialabba, Jennifer MacQuiddy, Lyn Thompson, Anh-Dao Nguyen-Church, Dan Kenney.
Absent: Victoria Bebee, Rachel Denevi, Rhonda Wegner.
 - Also in attendance: Ronda Ross, Erick Raich, Kevin Cali.
2. Secretary's Report – Tenaya Adams
 - A motion was made and approved for approval of the minutes from October 2019.
3. Treasurer's Report – Dan Kenney
 - Game margins are a little low this year. Dan is reviewing our pricing; we'll be careful not to overpurchase perishables.
 - Snack shack improvements (\$516) for new BBQ, cooking tools, misc.
 - Two CCS football games + All Star game will increase snack shack revenue.
 - Scholarships awarded last year: Not all winners have claimed their checks. Dan will follow up with Rene Klaus to encourage last year's winners to claim their money.
 - Bank of America balance: \$68,670.
4. President's Report – Jen MacQuiddy
 - Funding request: Scholar athlete award t-shirts: \$1933.73. Approved.
5. HS Administration Report – Mike Scialabba
 - Scholar Athlete award luncheon on 11/6/19. Awards to 3.75 weighted GPA or higher. Roughly 200 of 800 athletes qualify.
 - Mr. Scialabba introduced our new varsity baseball coach Erick Raich and head assistant Kevin Cali.
 - Future requests might include funding to better light and cover the baseball cages.
 - Girls' volleyball BVAL champs!
 - Cross-country: Both boys' and girls' teams advance. Garrett MacQuiddy won BVAL race.
 - Girls' tennis advanced to CCS.
 - Winter sports parents' night: Tues, Nov 12, 6:30 pm in cafeteria.
 - Girls' BB game at Westmont on Nov 21.
 - Quad BB game starting at 2:30 pm on Nov 26.
 - Mr. Scialabba out for knee surgery late Nov thru January. Good luck, Mr. Scialabba!
 - Funding requests might include a trophy case.
 - Waterpolo: goal is to have boys' and girls' waterpolo next fall.
 - Softball field and dugouts are under construction. Won't be complete in time for the season, so games will be away games (mostly at Del Mar).
6. Membership Report – Lyn Thompson



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- 167 members; no new members since our last meeting.
 - Winter parents' sports night might generate new members.
7. Fundraising Chair Report – Dawn Hogh
- Golf tournament netted about \$1300 more than the previous year (\$12,531.96 net profit).
 - We had more golfers and more sponsors than last year.
 - The dinner had lower attendance than last year.
 - Deep Cliff did a nice job for us, except the dinner. Rhonda and Dawn ended up serving dinner to the entire group.
 - Suggestion for next year: do a sponsored program and not a golf tournament.
8. Next meeting – December 4, 2019 7:00 p.m.
9. Adjournment at 8:07 p.m.

Tenaya Adams

Secretary, Westmont Athletic Boosters

<https://westmont-athletic-boosters.weebly.com/meeting-agendaminutes.html>

3rd Annual Westmont Athletic Boosters Golf Tournament Results

		2017		2018		2019	
		\$	Numbers	\$	Numbers	\$	Numbers
Revenue	Sponsorships	\$ 600.00	6.00	\$ 6,400.00	14	\$ 8,100.00	13
	Golfers		43	\$ 3,920.00	46	\$ 4,760.00	55
	Dinners	\$ 5,359.00	18	\$ 900.00	16	\$ 480.00	7
	Auction	\$ 2,337.00		\$ 3,765.00		\$ 2,905.00	
	Donation			\$ 100.00		\$ 300.00	
	balls			\$ 20.00		\$ 10.00	
	Mulligans	\$ 1,648.00		\$ 240.00		\$ 320.00	
	Hats					\$ 40.00	
	Subtotal	\$ 9,944.00		\$15,345.00		\$ 16,915.00	
Expenses	Golfers			\$ 2,530.00		\$ 3,340.00	
	Dinners	\$ 3,315.00		\$ 480.00		\$ 210.00	
	Balls			\$ 874.50		\$ 392.40	
	Signs	\$ 240.00		\$ 311.74		\$ 540.64	
	Other						
	Subtotal	\$ 3,555.00		\$ 4,196.24		\$ 4,483.04	
Net Profit		\$ 6,389.00		\$11,148.76		\$ 12,431.96	

- Post event follow-up
 - Thank you notes sent to all participants—golfers, sponsors, auction donors, auction winners
- Post event assessment
 - Positives
 - Sponsorships—this was the big difference in increasing profit
 - Great community support through sponsors and auction donations
 - Increased teacher/coach participation
 - Areas for improvement
 - Deep Cliff was better this year, except for dinner!
 - Still not getting enough involvement with community/parents of athletes for golf tournament, despite earlier advertising and more of it!
 - Need to get more people at dinner to have more engagement for silent auction—all items except for 2 sold way under value and some did not sell
 - More committee involvement helped put the tournament on but did not result in increased participation.